

# Cloud & Security Evaluations FAQ

## What is a Cloud & Security Evaluation? Why would I want one?

Microsoft's Cloud & Security Evaluation is a rapid, data-backed consultative engagement built to provide actionable insights for your unique IT environment. The engagement will enable you and your partner to understand risks, find opportunities to optimize and modernize, and provide clear pathways to decreasing the cost and complexity of your IT footprint.



### How do you conduct the engagement?

Microsoft's tool partner Block 64 provides an agentless, cross platform discovery tool that leverages standard ports and protocols to gather the data required to produce a rapid but thorough 360-degree view of your environment which enables the guided consultation you will receive.



### How long will this take?

Our engagements typically only require 2-4 hours of your team's time - from end-to-end, including the debrief. You'll be left with a valuable action plan and the ability to dive deeper into the gathered insights.



### Is this secure and non-disruptive?

Block 64 is a SOC 2 Type II certified organization, and can ensure the security and confidentiality of your data throughout this engagement, and your data is destroyed at the conclusion of our work.



### Who sees my data?

Your data is **your** data, and that's that. No data is gathered or shared without your express consent, which can be withdrawn at any time. Your data is exclusively used to present your personalized roadmap.

## Trust - but verify - the state of your environment

22% of endpoints are exposed to at least one critical security vulnerability

43% of organizations have overlapping or redundant productivity solutions

29% is the average cost reduction opportunity uncovered through optimization

## WHAT'S COVERED

## HOW IT HELPS

 Security

Address threats, misconfigurations and gaps requiring immediate action and get recommendations to reduce the risk to your business.

 Cost & Complexity

Build the right plan for your organization by leveraging programmatic incentives, removing redundancies, and ensuring that what you have is what you need - and vice versa.

 Optimization

Uncover opportunities to rightsize infrastructure using performance-based insights, as well as paths to modernization of your existing IT footprint.

 Your Next Steps

The work done during this evaluation will leave you with an actionable roadmap to reduce risk, drive optimization and modernization, and reduce the cost and complexity of your IT footprint.