# dynavistics

Unit of Measure Management

The Need

Products come packaged in many shapes and sizes. Buying by the pallet, counting by the case, selling by the carton or even individually. At the end of the day, users need to look at sales performance in one consolidating unit, e.g. tonnage, liters or cases.

The Solution

The Unit of Measurement module directs the power of Dynamics GP software to provide all these facilities at the click of a button.
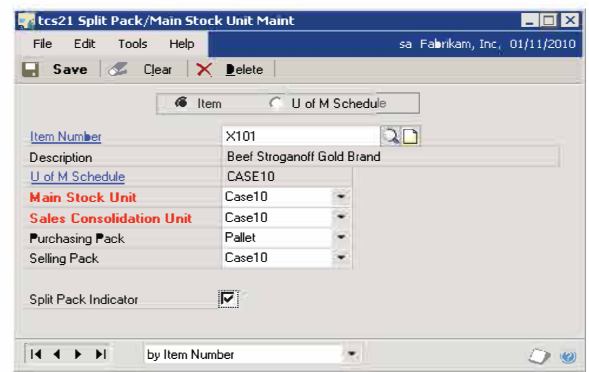
Key Features

• **Main stock unit identification**

This provides the facility to set a unit of measure, other than the base unit, as the unit in which items will be viewed. The main stock unit is the unit of measure most appropriate for viewing stock balances and transactions, so that all departments are viewing meaningful and relevant figures. This can be overridden on an item-by-item or window-by-window basis, as required.

• **Sales consolidation unit identification**

In many businesses, the comparative volume of sales year over year provides a better measure of performance than revenue or margin, as price may fluctuate from year to year. For wine merchants, it is cases; for paper merchants, it is tonnage. This features provides the facility to bring together sales information into a single meaningful unit that will provide invaluable sales performance information in all markets.

Key Features cont'd...

• Split-pack management

A user may be requested to sell 173 individual units on an item that is packed into units of 12. Rather than selling 14.416667 cartons on an item, the user can mark the item as a split-pack item and sell 14/5 cartons, meaning 14 cartons and 5 individual items.

• Consolidate by customer reference

Facility to consolidate by customer reference, typically where customers are ordering in relation to one or more pre-set contracts. This will enable invoicing by contract per regular time period.

What It Means For You

• Improve stock visibility

At any point, any user can see stock levels in the terms that are meaningful to their role. This applies across look-ups as well as on individual items so that in inventory look up during sales order entry, the user can see stock in main selling unit, while the warehouse manager may want to see the same look-up displaying the main stock unit.

• Enhanced sales analysis

Instant comparison are shown between sales volumes year over year, which is the only true basis for measurement of sales activity performance level.

• Split-pack visibilty

Improved picking accuracy is possible as documentation will show actual quantities and units to be picked with no decimal points with imperfect rounding.

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Dynavistics transforms your "I wish we could" into "I know we can" with innovative solutions to provide relief from common business software frustrations—helping you to run your business more effectively and get paid faster. Our applications are used by businesses across a wide variety of industries to extend the useful lifetime of their software investment while improving staff productivity and filling the gaps in collections, delivery, trade promotion and distribution software processes.

Dynavistics makes it easy to integrate with Microsoft Dynamics GP, Microsoft Dynamics AX, and Microsoft Dynamics NAV, as well as other leading ERP systems. Whether your frustrations result from software shortcomings in purchasing, inventory management, or accounts receivable—we offer solutions that complete the processes and bridge the gaps.

TRINITY

Trinity from Dynavistics, Inc. is a collection of advanced distribution features that work hand in hand with Microsoft Dynamics® GP to enhance every aspect of your supply chain process. Simply put, Trinity turns the basic Dynamics GP inventory modules into a full-featured distribution powerhouse.

Running a successful distribution business requires more than just inventory management. That's why Trinity was designed to improve every aspect of your distribution operation from Sales, Pricing, and Customer Service to Purchasing & Replenishment, Inventory Control, and Delivery Logistics. Adding Trinity to Dynamics GP makes your business *more effective, efficient, competitive and profitable.*

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