

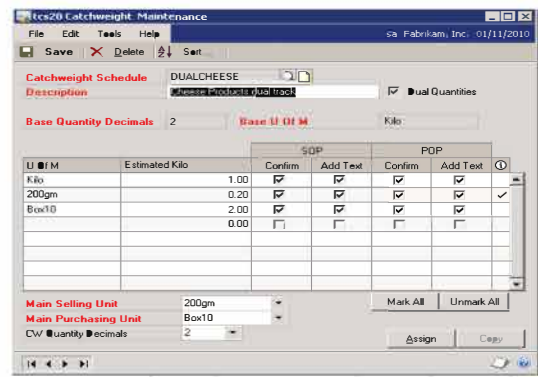
## Catchweights

### The Need

Many items require quantities to be tracked in more than one unit of measure, where there is no fixed relationship between the units of measure. This could be the case where the base unit of measurement is a weight, but the item is sold in a variety of sizes.

### The Solution

The m-hance Catchweights module focuses on these requirements, providing catchweight functionality in Sales, Purchasing and Inventory functions.



### Key Features

- Multiple units of measure

Ability to set up a series of units of measure for ordering that may differ from the eventual invoicing and pricing unit. This includes the requirement to be able to order a number of portioned, e.g. meat and fish. It will also cover orders for a number of units of products, including rolls of cloth, lengths of timber, and cheeses; the customer may be invoiced by overall length, weight, etc.

- Final invoice adjustments

When using mixed units in this way it is not always possible to stipulate a fixed relationship between differing units of measure. For example, what is notionally a 5lbs cheese may in fact weigh more or less than that, and the customer will eventually have to be invoiced for the exact weight. The Catchweights module allows for order quantity to remain unchanged whilst the invoice unit (in this case weight) is adjusted.

## Key Features cont'd...

- Dual reporting

When dual reporting is required, it is important that the user and the customer can see and track both what has been ordered and what eventually been invoiced. This can mean showing quantity units on the invoice for information purposes whilst the actual invoice is based upon calculated weight.

- Base units of measurement

With a unit by unit weight tracking for audit and accountability purposes it may be necessary to record and print weights, lengths, etc., of individual items. The Catchweights module provides the facility to enter accurate and exact base unit of measurement quantities for every individual item sold, that will also automatically generate the total invoice amount.

- Easy recording and matching

A number of units may be ordered from a vendor, which may in turn be invoiced by the lbs., yard, pint, etc. The Catchweights module allows the user to record and match exactly what has been received without having to post complex variances.

- Full dual tracking

This new feature can be optionally added to some or all of catchweighted products. It ensures total dual tracking across all transactions and current stock levels into separate units, such as quantity and weight. This feature even operates down to individual lot level providing unprecedented levels of information and stock control.

- Enhance lot handling

Further automation and reconciliation in the complex area of handling lot controlled catchweight items.

- Unit of measure enhancements

Addition selling units for dual tracked catchweight items. Also allows for a different number of decimal places for all catchweight units.

## What It Means For You

- Improved control

The system can be set to ensure that all weighed products have their weights entered prior to invoice production. A variance check will highlight any wide discrepancies between estimated and actual invoice total.

- Quality of information

At every stage the customer is able to see what they ordered and what they have been invoiced for. This also enables further analysis to establish whether, for example, goods are being consistently delivered over or under weight.

- Improved picking management

Pick lists that show both the number of units, portions to be picked and the total expected weight, length, etc., are available to help improve the control of the picking process.



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