

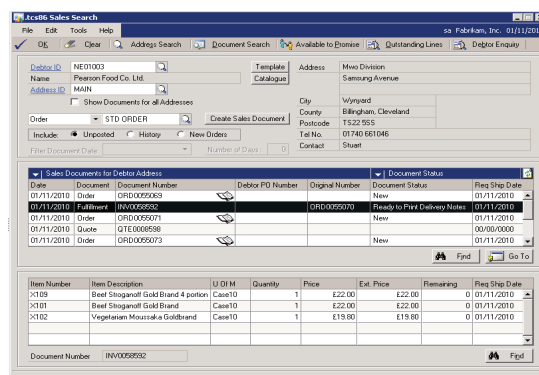
## Sales Navigator

### The Need

From having a customer on the phone to simply wanting to audit recent or historical sales orders, you should be able to access the required information as quickly and easily as possible.

### The Solution

With the search functionality of Sales Navigator, all your sales order details are just a few clicks away. Whether you want to retrieve item details from an historical order, check orders from a variety of customer addresses, or search for sales orders that have not yet been fulfilled, Sales Navigator provides the power for complete control over and access to your sales documents.



### Key Features

- Customer inquiry

One click to a snap shot of the current state of the customer account.

- Document creation and zoom

Documents returned from searches can be displayed immediately in their entirety with a quick zoom function, enabling the user full access to a customer's sales history. Alternatively they can click the Create Order button to quickly raise an order for a pre-selected customer/address.

- Advanced searches

It may be the case that you have hundreds or even thousands of sales orders for a particular customer/address. Advanced searches enable you to further refine your search by customer, address, document or even documents with outstanding order lines on them.

## Key Features cont'd...

- **Default site search**

To increase speed of use it's possible to set up a default site that will automatically be used in the sales document search. Alternatively, you can set up user defined default sites, to ensure that your users are only searching the site that is relevant.

- **Outstanding lines check**

Provides the user with a complete view across orders of all outstanding lines.

- **Sales document search**

Sales documents can be searched for by customer, address or order status. Documents meeting search criteria are displayed with all relevant details and a breakdown of ordered items.

- **Detailed history**

Each contact (or failure to contact) can be supported by a date and text. Users may scroll through such text either for a specific schedule or show all contact with the customer.

## What It Means For You

- **Easy access to sales transactions**

The Sales Navigator module has been designed to provide required functionality for quickly and easily locating and identifying sales documents, with drill-down to order line level. Your sales administrators can find customer order documents and associated information with the minimum of effort, leaving them free to concentrate on your customer's requirements. The easy access to information eliminates the need for expensive and time consuming call backs.

- **Synergized inquiries**

Traditionally, you can inquire for information by customer, by sales documents, by delivery item etc. Sales Navigator combines these facilities into one synergistic tool, providing you with a portal for identification and traceability over all aspects of sales orders.

- **Complete and seamless integration**

Seamless integration with Customer Templates and Catalog Based Sales modules enable you to quickly jump to customer template or catalog information. You can link directly into the Dynamics GP Inventory Available to Promise window.



**Dynamistics transforms your "I wish we could" into "I know we can"** with innovative solutions to provide relief from common business software frustrations—helping you to run your business more effectively and get paid faster. Our applications are used by businesses across a wide variety of industries to extend the useful lifetime of their software investment while improving staff productivity and filling the gaps in collections, delivery, trade promotion and distribution software processes.

Dynamistics makes it easy to integrate with Microsoft Dynamics GP, Microsoft Dynamics AX, and Microsoft Dynamics NAV, as well as other leading ERP systems. Whether your frustrations result from software shortcomings in purchasing, inventory management, or accounts receivable—we offer solutions that complete the processes and bridge the gaps.



**Trinity from Dynamistics, Inc. is a collection of advanced distribution features** that work hand in hand with Microsoft Dynamics® GP to enhance every aspect of your supply chain process. Simply put, Trinity turns the basic Dynamics GP inventory modules into a full-featured distribution powerhouse.

Running a successful distribution business requires more than just inventory management. That's why Trinity was designed to improve every aspect of your distribution operation from Sales, Pricing, and Customer Service to Purchasing & Replenishment, Inventory Control, and Delivery Logistics. Adding Trinity to Dynamics GP makes your business *more effective, efficient, competitive and profitable.*

