



Distribution Solutions That Make Microsoft Dynamics® GP Easy

Trinity distribution modules provide the enhancements to transform Microsoft Dynamics into a powerful distribution system:

SALES

Catalog Based Sales - Provides the order taker with easy access to the right products by catalog section and item attributes.

Customer Call Scheduling - Provides call management including scheduling, duplicate call control, and follow up calls.

Customer Templates - Provides order entry access to customer specific templates that can help to maximize sales and ensure that the customer gets the product they need at the right price.

Duty Processing - Recognizes the differences between bonded and duty paid locations and manages the cost implications of moving specific inventory between the two types of sites.

Reserved Stock - Provides the ability to set aside or earmark inventory for a specific customer or salesperson.

Financials Enhancements - Simplifies complex processes and provides control over multiple areas central to successful financial management, including credit control and enhanced purchase invoicing.

Forward and Scheduled Sales Orders - Ensures that inventory is made available for the customer on a reliable just-in-time basis with deliveries then triggered automatically on appropriate dates.

Sales Navigator - Provides advanced search functionality to access sales order details quickly from order entry.

Sales Pattern Analysis - Gives order taker easy access to a customer's buying patterns to sell more interactively.

INVENTORY

Item Life Cycle - Assign an unlimited number of item statuses for use in sales and purchasing.

Item Manager - Set up, copy, assign, and un-assign ranges of items easily and quickly.

Unit of Measure Management - Maintain a primary stocking unit of measure, a sales consolidation unit of measure and manage split packs.

Catchweights - Provides accurate pricing and accurate inventory records for items sold as each but priced by a variable unit of measure such as pounds.

PURCHASING

Advanced Inventory Replenishment - Use historical demand, forecasts, and imports to generate order points and order up to levels based on an ideal algorithm. Enhance the Microsoft Dynamics GP auto PO generator with information purchasing agents need.

Purchase Retrospective Discounts - Manage vendor incentive plans based on time periods and discounts to monitor true profitability and rebate accruals.

Vendor Price Management - Provides extended pricing capabilities to purchasing including contracts and date based pricing. Integrates with PO generator and price inquiry.

DELIVERY

Additional Charges - Creates relationships between items, so that additional charge lines are generated automatically by the system.

Consolidated Invoicing - Consolidates many deliveries into a single invoice to reduce administrative overhead and simplify financial ledgers.

Distribution Enhancements - Provides general enhancements per frequently requested features, such as bar code management, item allocator window, current cost update options, and much more.

Inter-Site Transfers - Brings new levels of control and automation to this important and potentially costly business process.

Returns Management - Speeds up the handling of customer returns and improves operational control.

Vehicle Load Planning - Organizes deliveries quickly and easily, based upon known routes, product weights and volumes and vehicle capacities in an easy to use, interactive planning module.

What's New?

- DEDICATED team committed to growing distribution for Microsoft Dynamics GP in the U.S.
- New products and enhancements to existing products.
- Electronic invoicing and full online access to your account via a secure site.
- Friendly and accessible online help desk.
- Continuing access to Dynavistics' UK vendor, **m-hance**.



m-hance provides m-hancements (formerly known as Trinity Myridas) to maximize the value customers realize from their Microsoft Dynamics GP investment. m-hance provides business software solutions which enable Microsoft Dynamics users to save time, cut costs and increase efficiency. m-hance is one of the largest Microsoft Dynamics partners in the world and is recognized as a successful and accredited solutions developer. m-hance provides Microsoft partners across 20 different countries with integrated software modules. These solutions extend the functionality of their clients' core Dynamics GP application with m-hancements covering Distribution, Telesales, Inventory, Procurement, Bank Management, and Document Management.

ABOUT DYNASTICS

Dynavistics is an international firm that distributes a wide range of enterprise-level software that is easy to operate and understand.

Dynavistics will work with your company to develop a software and service solution that meets your unique needs for growing and managing your business.



PRICING

Extended Pricing Enhancements - Provides base cost for pricing, aggregate pricing, additional promotions, and negative discounts.

Extended Pricing Integration - Import and export pricing data including extended pricing by customer and/or item.

Pricing Negotiation - Arm your sales negotiators with all possible relevant information through a tool that enables them to adjust any of the three key variables, price, cost and margin, and see the overall result.

Sales Retrospective Discounts - Accrue earned rebates or discounts by customer and monitor true profitability.

Each of these modules can be purchased separately or in any combination to meet the needs of distribution customers in specific verticals, including our Food and Beverage Bundle.

We Take Support Seriously:

- **Online Support:** We are creating a new and improved online support system and an online knowledge base for clients through support.dynavistics.com
- **Timely Support:** We are available when you need us most.
- **Implementation Support:** Our team of experts is available through every step, especially at the critical point of implementation.

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