dynavistics

Unit of Measure Management

m+
m-hancements

The Need

Products come packaged in many shapes and sizes. Buying by the pallet, counting by the case, selling by the carton or even individually. At the end of the day, users need to look at sales performance in one consolidating unit, e.g. tonnage, liters or cases.

The Solution

The Unit of Measurement module directs the power of Dynamics GP software to provide all these facilities at the click of a button.
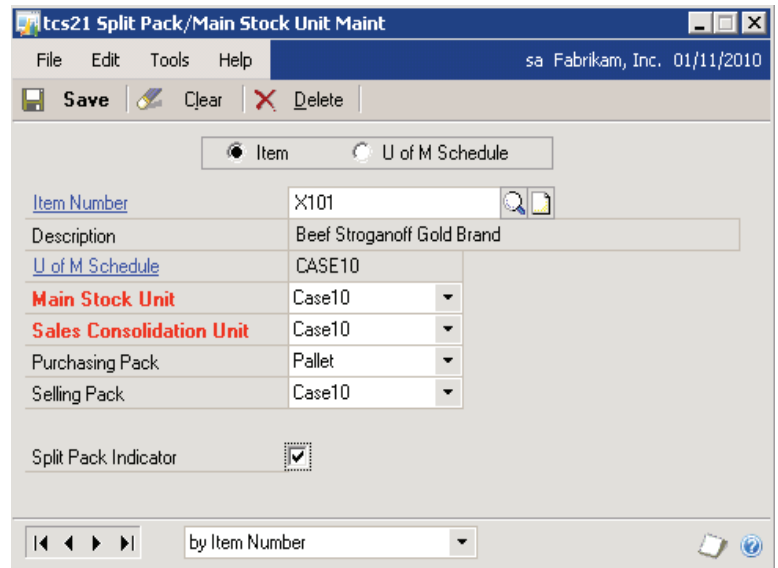
Key Features:

• Main stock unit identification

This provides the facility to set a unit of measure, other than the base unit, as the unit in which items will be viewed. The main stock unit is the unit of measure most appropriate for viewing stock balances and transactions, so that all departments are viewing meaningful and relevant figures. This can be overridden on an item-by-item or window-by-window basis, as required.

• Sales consolidation unit identification

In many businesses, the comparative volume of sales year over year provides a better measure of performance than revenue or margin, as price may fluctuate from year to year. For wine merchants, it is cases; for paper merchants, it is tonnage. This features provides the facility to bring together sales information into a single meaningful unit that will provide invaluable sales performance information in all markets.

- Split-pack management

  A user may be requested to sell 173 individual units on an item that is packed into units of 12. Rather than selling 14.416667 cartons on an item, the user can mark the item as a split-pack item and sell 14/5 cartons, meaning 14 cartons and 5 individual items.

- Consolidate by customer reference

  Facility to consolidate by customer reference, typically where customers are ordering in relation to one or more pre-set contracts. This will enable invoicing by contract per regular time period.

What It Means For You

- Improve stock visibility

  At any point, any user can see stock levels in the terms that are meaningful to their role. This applies across look-ups as well as on individual items so that in inventory look up during sales order entry, the user can see stock in main selling unit, while the warehouse manager may want to see the same look-up displaying the main stock unit.

- Enhanced sales analysis

  Instant comparison are shown between sales volumes year over year, which is the only true basis for measurement of sales activity performance level.

- Split-pack visibilty

  Improved picking accuracy is possible as documentation will show actual quantities and units to be picked with no decimal points with imperfect rounding.

m-hance provides m-hancements (formerly known as Trinity Myridas) to maximize the value customers realize from their Microsoft Dynamics GP investment. m-hance provides business software solutions which enable Microsoft Dynamics users to save time, cut costs and increase efficiency. m-hance is one of the largest Microsoft Dynamics partners in the world and is recognized as a successful and accredited solutions developer. m-hance provides Microsoft partners across 20 different countries with integrated software modules. These solutions extend the functionality of their clients' core Dynamics GP application with m-hancements covering Distribution, Telesales, Inventory, Procurement, Bank Management, and Document Management.

ABOUT DYNAVISTICS

Dynavistics is an international firm that distributes a wide range of enterprise-level software that is easy to operate and understand.

Dynavistics will work with your company to develop a software and service solution that meets your unique needs for growing and managing your business.

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