



Sales Navigator



The Need

From having a customer on the phone to simply wanting to audit recent or historical sales orders, you should be able to access the required information as quickly and easily as possible.

The Solution

With the search functionality of m-hance Sales Navigator all your sales order details are just a few clicks away. Whether you want to retrieve item details from an historical order, check orders from a variety of customer addresses, or search for sales orders that have not yet been fulfilled, Sales Navigator provides the power for complete control over and access to your sales documents.

Key Features:

- Customer inquiry

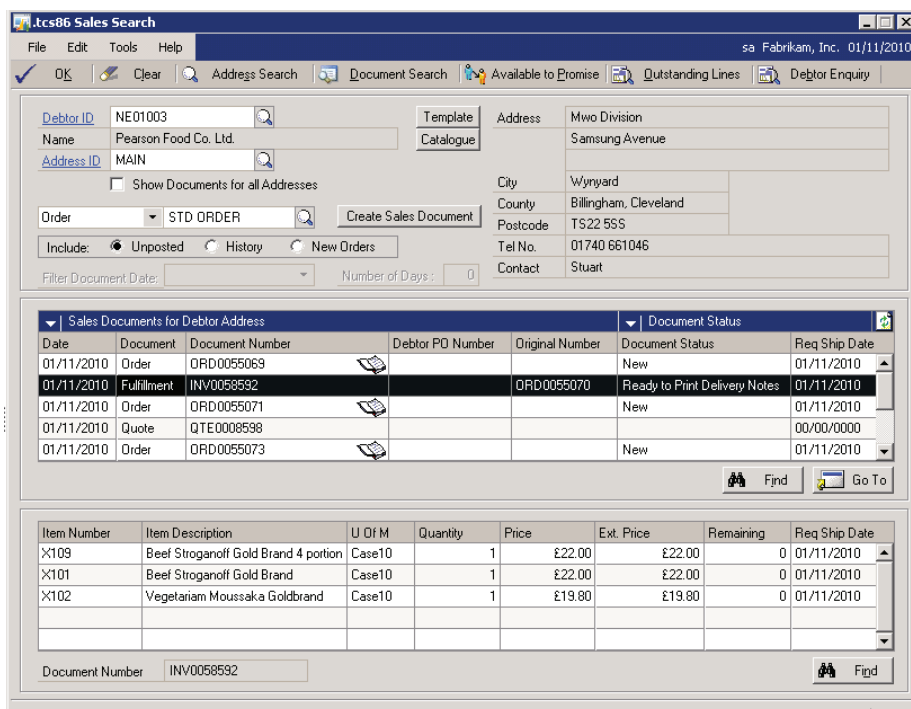
One click to a snap shot of the current state of the customer account.

- Document creation and zoom

Documents returned from searches can be displayed immediately in their entirety with a quick zoom function, enabling the user full access to a customer's sales history. Alternatively they can click the Create Order button to quickly raise an order for a pre-selected customer/address.

- Advanced searches

It may be the case that you have hundreds or even thousands of sales orders for a particular customer/address. Advanced searches enable you to further refine your search by customer, address, document or even documents with outstanding order lines on them.



- **Default site search**

To increase speed of use it's possible to set up a default site that will automatically be used in the sales document search. Alternatively, you can set up user defined default sites, to ensure that your users are only searching the site that is relevant.

- **Outstanding lines check**

Provides the user with a complete view across orders of all outstanding lines.

- **Sales document search**

Sales documents can be searched for by customer, address or order status. Documents meeting search criteria are displayed with all relevant details and a breakdown of ordered

- **Detailed history**

Each contact (or failure to contact) can be supported by a date and text. Users may scroll through such text either for a specific schedule or show all contact with the customer.

What It Means For You

- **Easy access to sales transactions**

The Sales Navigator module has been designed to provide required functionality for quickly and easily locating and identifying sales documents, with drill-down to order line level. Your sales administrators can find customer order documents and associated information with the minimum of effort, leaving them free to concentrate on your customer's requirements. The easy access to information eliminates the need for expensive and time consuming call backs.

- **Synergized inquiries**

Traditionally, you can inquire for information by customer, by sales documents, by delivery item etc. Sales Navigator combines these facilities into one synergistic tool, providing you with a portal for identification and traceability over all aspects of sales orders.

- **Complete and seamless integration**

Seamless integration with m-hance Customer Templates and Catalog Based Sales enables you to quickly jump to customer template or catalog information. You can link directly into the Dynamics GP Inventory Available to Promise window.



m-hance provides m-hancements (formerly known as Trinity Myridas) to maximize the value customers realize from their Microsoft Dynamics GP investment. m-hance provides business software solutions which enable Microsoft Dynamics users to save time, cut costs and increase efficiency. m-hance is one of the largest Microsoft Dynamics partners in the world and is recognized as a successful and accredited solutions developer. m-hance provides Microsoft partners across 20 different countries with integrated software modules. These solutions extend the functionality of their clients' core Dynamics GP application with m-hancements covering Distribution, Telesales, Inventory, Procurement, Bank Management, and Document Management.

ABOUT DYNASTICS

Dynavistics is an international firm that distributes a wide range of enterprise-level software that is easy to operate and understand.

Dynavistics will work with your company to develop a software and service solution that meets your unique needs for growing and managing your business.

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