

# **Reserved Stock**



# The Need

There are many reasons why inventory may need to be set aside or earmarked for particular customers or salespeople without necessarily being part of a firm order.

## The Solution

This Reserved Stock module from m-hance provides the means of setting up and managing this type of transaction.

# **Key Features:**

 Sales transactions entry prompts

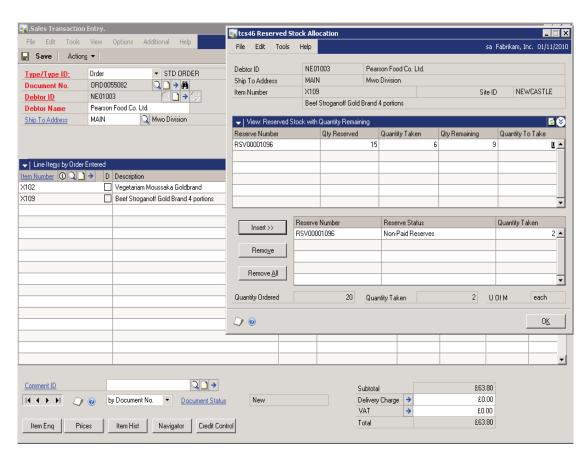
Sales transaction entry prompts that there is a reservation available where applicable. If the user elects to use inventory from the reserve then this is updated.

 Facility to allocate inventory entry prompts

Reserves can optionally allocate inventory, effectively setting inventory to one side for that reservation.

 Assign quantity and expiration details

Each reserve can be given a quantity and expiration date.



#### What It Means For You

#### Sales activity monitoring

A price for an item may have been agreed with a customer based upon an anticipated level of sales. The reserve can be used to monitor the actual activity compared to expected.

#### Handling limited availability inventory

In a situation where there is a limited availability of an item, e.g. a vintage wine, then reserves can be used to allocate set amounts of that item to a number of different sales people. As their customers order the item, their allocation is reduced automatically.

### Guaranteeing supply

A customer may contract to purchase a quantity over a period of time to be delivered at random dates. An allocated reserve ensures stock is held for that customer without the necessity to place a sales order up-front.





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